

SUMMARY MEASURING SPIRIT OF
STUDENTS BEFORE PILOT FOR SOCIAL
INNOVATION / ENTREPRENEURSHIP
AS COLLECTED FROM FILLED IN
IMPACT QUESTIONNAIRES GATHERED
PER EACH TERRITORY

WP T2 PILOT – D.T2.2.1

DEX INNOVATION CENTRE, 02-02-2021

Summary

The InnoSchool project responds to the need to change the system - to improve the weak entrepreneurial culture and low commitment to social innovation and entrepreneurship. Its main goal is to strengthen social innovation and entrepreneurship among high school students by developing and implementing a highly innovative education system - ILS.

ILS is an innovative learning system specially designed to create awareness about social needs and improve the abilities and entrepreneurial skills of the upper secondary schools' students. It combines traditional classroom-based learning methods with digital elements and online simulation, thus helping build the next generation of social entrepreneurs and innovators.

ILS has a fun-educational character and combines the educational process with a fun environment, which ensures greater motivation of students.

InnoSchool Learning System comprises of the following key elements:

<p>Serious Game (SG)</p>	<ul style="list-style-type: none"> - SG is the core ILS element. It is a digital learning tool, which provides opportunity to learners to gain experience and generate social business idea through online simulation. SG is designed as responsive web-based app, which to be used both in class and out of class by students' teams to learn, play and accomplish their educational tasks. Innovative aspects like social media and final interschool competition are incorporated in the SG.
<p>Guidance for Teachers on Using ILS</p>	<ul style="list-style-type: none"> - The current handbook is a practical guide to support teachers in applying the InnoSchool pedagogy. It includes step-by-step teaching guidance, which comes along with a set of offline activities, Serious Game manual both for playing and administrating, methodological and theoretical input to fully equip teachers for their work with ILS.
<p>Training Materials to Train Teachers</p>	<ul style="list-style-type: none"> - Training materials for teachers are specially developed to be used at Training workshops for teachers.
<p>Impact Questionnaires for Students</p>	<ul style="list-style-type: none"> - Impact questionnaires are intended for assessment of students' progress.

To verify the real impact of our education system, we carry out Pilot, which implements more than 100 schools from the Danube region. However, the Pilot also includes measuring the impact of the education system. The measurement takes place in two phases, before implementation and after implementation,

with students filling out an online questionnaire in most cases, which is used to compare the results. The questionnaire focuses on several areas and sub-areas:

1. The Social Entrepreneurial Mindset

- Action-orientation/proactivity
- Innovativeness (presumably discontinuous)
- Resilience to adversity/optimism
- Persistence at goal-directed behaviours
- Self-efficacy
- Tolerance for ambiguity and uncertainty
- Future orientation (ability to delay gratification)
- Lower risk-aversion
- Entrepreneurial intentions

2. Social Entrepreneurial Skills

- Creativity, brainstorming; and competitive thinking:
- Pro-activity, initiative; teamwork
- Risk-taking; decision making; analysing, reflection skills
- Perseverance; determined working moral

3. The Social Entrepreneurial Behaviours

- Opportunity recognition and needs assessment
- Business planning, data gathering and data analysis
- Finance
- HR
- Project management and leadership

Students answered these questions on a scale from 0 to 10 in all questions in the questionnaire.

Strongly disagree	0	1	2	3	4	5	6	7	8	9	10	Strongly agree
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This document summarizes the most interesting results and outputs that were obtained based on the first measurement - measurements before the pilot's start in all participating schools.

Summary of the most interesting measurement outputs before the start of the Pilot

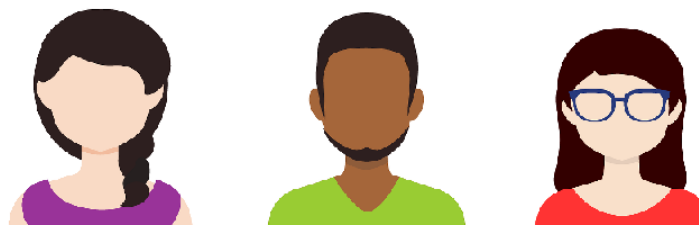
2330 STUDENTS FROM 9 COUNTRIES



38% OF STUDENTS IN THIS SAMPLE HAVE AN ENTREPRENEUR IN THE FAMILY



1145 BOYS AND 1185 GIRLS



**63% OF PARTICIPATING STUDENTS ARE FAMILIAR WITH
ENTREPRENEURSHIP AND SOCIAL ENTREPRENEURSHIP**



29% OF STUDENTS KNOW A SOCIAL ENTREPRENEUR



**Students from Moldova and Romania had the best social
entrepreneurial skills before Pilot**



In our first survey, we received responses from 2,330 students from 9 different countries in the Danube region. Our goal was to obtain data that will be compared, which will be compared with the data after the completion of the Pilot. Thanks to this, it will be possible to get a real example of how the InnoSchool educational system has an impact on students in the mentioned areas. From our measuring before the Pilot, it is possible to obtain very interesting data. Especially in the case of comparisons between individual states, but also in correlations, between selected variables.

From the obtained data we got to obtain several very interesting facts:

- ❖ *2330 students from 9 countries participated in the Pilot*
- ❖ *1145 boys and 1185 girls from the Danube region*
- ❖ *63% of participating student is familiar with entrepreneurship and social entrepreneurship*
- ❖ *38% of students in this sample have an entrepreneur in the family*
- ❖ *48% know the difference between an enterprise and a social enterprise*
- ❖ *only 29% know any social entrepreneur*
- ❖ *Students from Romania shows the highest score in questions regarding The Social Entrepreneurial Mindset, and students from Slovakia shows the lowest score*
- ❖ *Moldova and Romania has the highest rating in all evaluated variables within the Social Entrepreneurial Skills and Slovakia and Czech Republic lowest rating*
- ❖ *Moldova shows the highest rating within the Social Entrepreneurial Behaviours and Slovakia and Czech Republic lowest rating*
- ❖ *There is a strong correlation among all three researched areas The Social Entrepreneurial Mindset, The Social Entrepreneurial Skills and The Social Entrepreneurial Behaviours*
- ❖ *Austria, Bosnia and Herzegovina, Bulgaria, Czech Republic and Hungary shows the strong correlation among having an entrepreneur in family and Entrepreneurial intentions*
- ❖ *Hungary and Romania show a strong correlation among Entrepreneurial intentions and gender (man) and Bulgaria the same but in favour of a woman.*
- ❖ *Bulgaria and Moldova shows the strongest correlation of variables within the country*

Results of the first round of the impact questionnaire

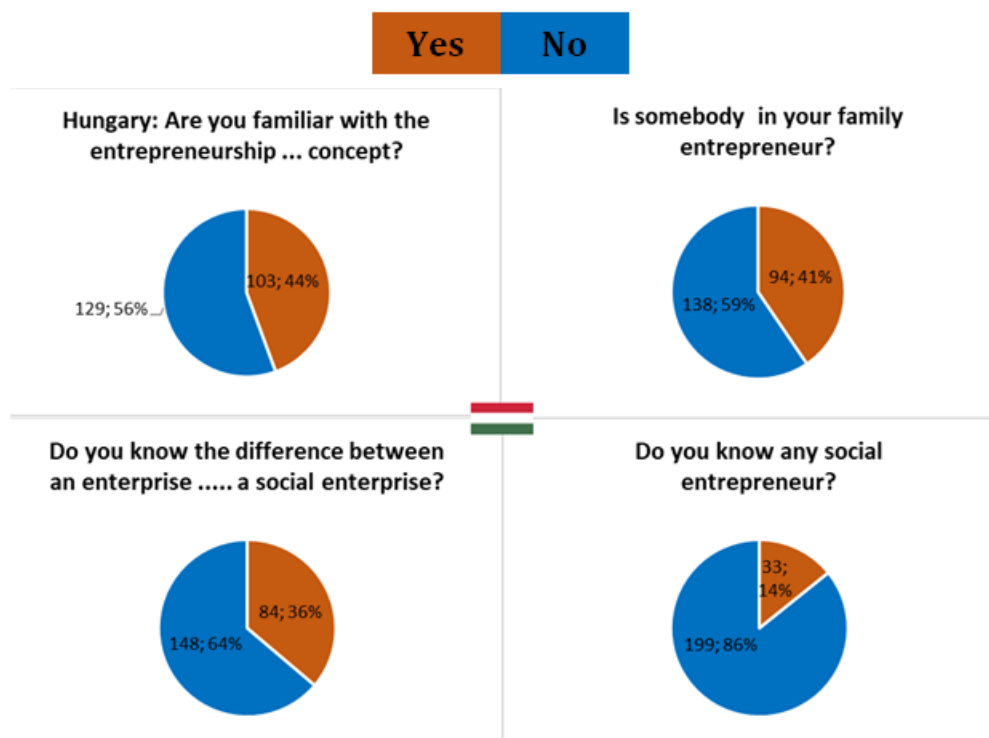
Entrepreneurial Capabilities

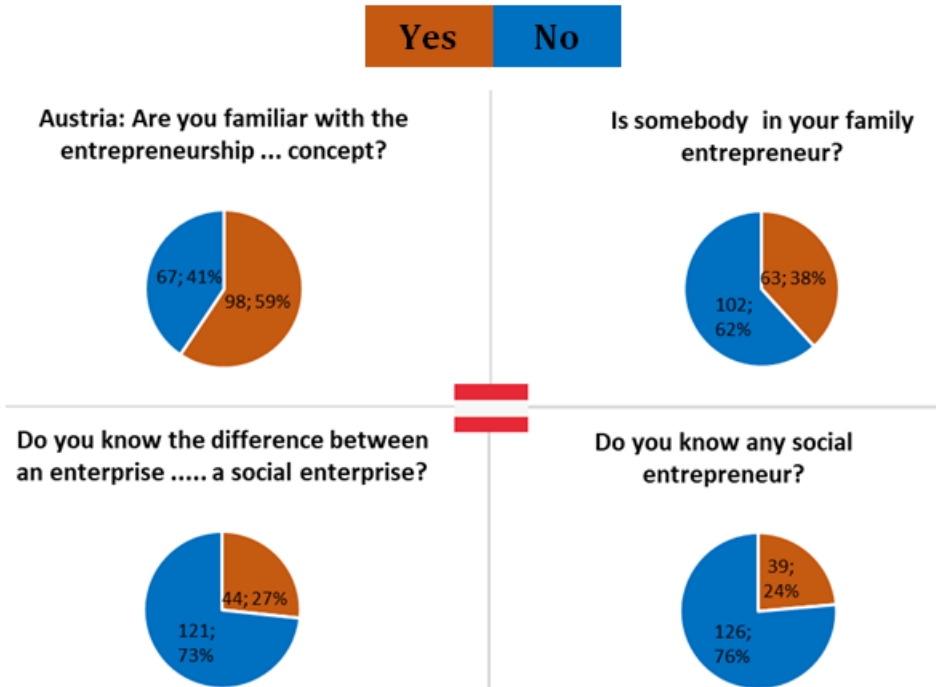
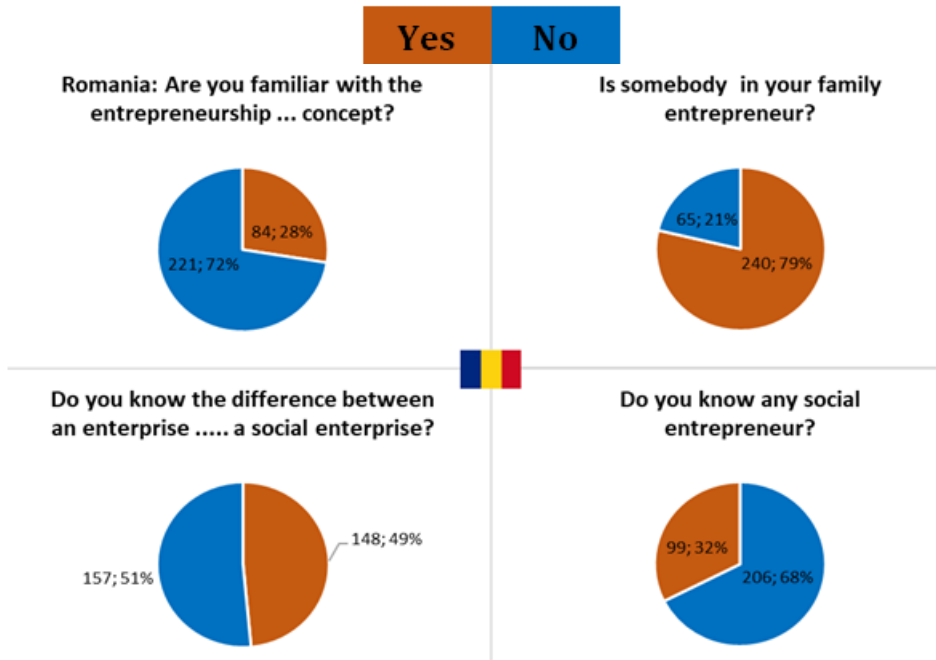
The first section of the Impact questionnaire was devoted to the basic distribution of respondents and their background and experience. The data are adjusted in the table according to individual countries, gender and the total number of respondents.

Respondents			Items							
Country	Gender	No Respondents	Are you familiar with the entrepreneurship / social entrepreneurship concept?		Is somebody in your family entrepreneur?		Do you know the difference between an enterprise and a social enterprise?		Do you know any social entrepreneur?	
			Yes	No	Yes	No	Yes	No	Yes	No
Austria	Male	64	40	24	28	36	22	42	18	46
	Female	101	58	43	35	66	22	79	21	80
	Sum	165	98	67	63	102	44	121	39	126
Bosnia and Herzegovina	Male	103	84	19	29	74	45	58	26	77
	Female	114	70	44	28	86	31	83	16	98
	Sum	217	154	63	57	160	76	141	42	175
Bulgaria	Male	150	121	29	36	114	83	67	46	104
	Female	196	183	13	35	161	150	46	67	129
	Sum	346	304	42	71	275	233	113	113	233
Czech Republic	Male	60	41	19	27	33	29	31	7	53
	Female	99	68	31	51	48	47	52	22	77
	Sum	159	109	54	83	81	79	83	31	130
Hungary	Male	107	52	55	49	58	34	73	17	90
	Female	125	51	74	45	80	50	75	16	109
	Sum	232	103	129	94	138	84	148	33	199
Moldova	Female	127	84	43	13	114	61	66	41	86
	Male	253	183	70	29	224	153	100	90	163
	Sum	380	267	113	42	338	214	166	131	249
Romania	Male	133	40	93	100	33	69	64	96	37
	Female	172	44	128	140	32	79	93	110	62
	Sum	305	84	221	240	65	148	157	206	99

Serbia	Male	182	149	33	50	132	110	72	72	110
	Female	160	121	39	42	118	94	66	58	102
	Sum	342	270	72	92	250	204	138	130	212
Slovakia	Male	93	63	30	47	46	47	46	17	76
	Female	94	61	33	47	47	61	33	10	84
	Sum	187	124	63	94	93	108	79	27	160

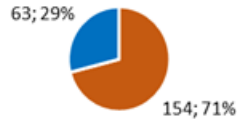
The introductory questions are also arranged in graphs, for better clarity of the answers for individual countries (The numbering in the graph is given as follows - number of students; percent):



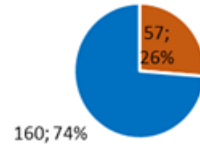


Yes No

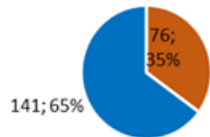
Bosnia and Herzegovina: Are you familiar with the entrepreneurship ... concept?



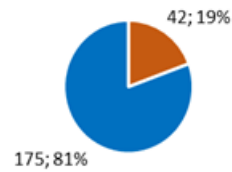
Is somebody in your family entrepreneur?



Do you know the difference between an enterprise a social enterprise?

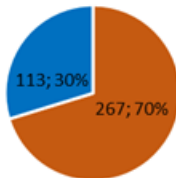


Do you know any social entrepreneur?

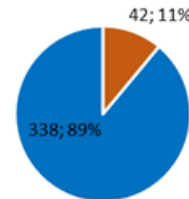


Yes No

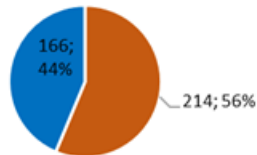
Moldova: Are you familiar with the entrepreneurship ... concept?



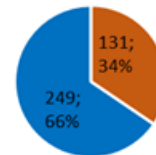
Is somebody in your family entrepreneur?



Do you know the difference between an enterprise a social enterprise?

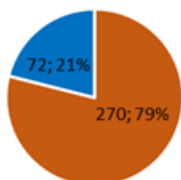


Do you know any social entrepreneur?

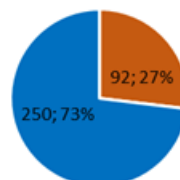


Yes **No**

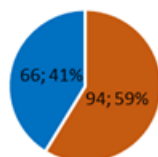
Serbia: Are you familiar with the entrepreneurship ... concept?



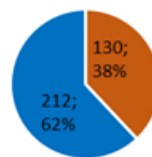
Is somebody in your family entrepreneur?



Do you know the difference between an enterprise a social enterprise?

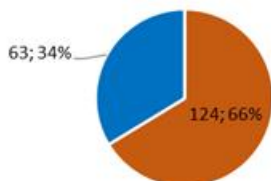


Do you know any social entrepreneur?



Yes **No**

Slovakia: Are you familiar with the entrepreneurship ... concept?



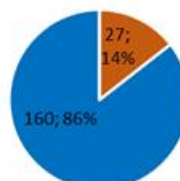
Is somebody in your family entrepreneur?



Do you know the difference between an enterprise a social enterprise?



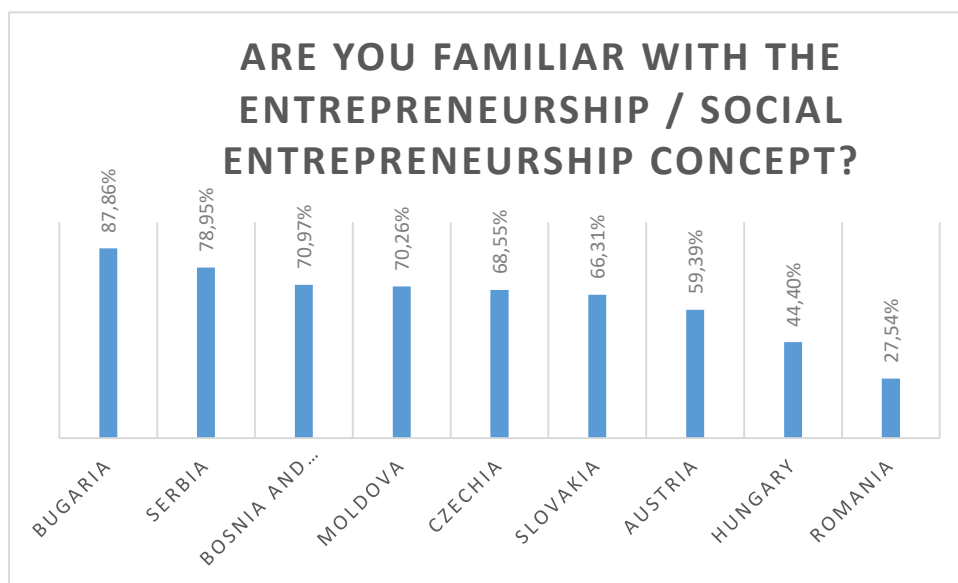
Do you know any social entrepreneur?



Countries compared according to the percentage of positive answers to the following questions:

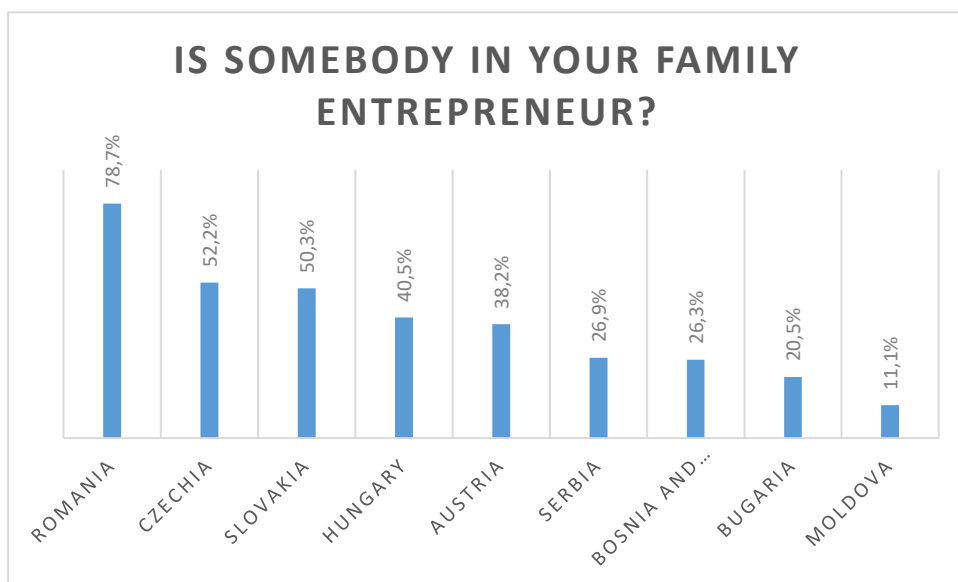
Are you familiar with the entrepreneurship / social entrepreneurship concept?

Bulgaria	87,86%
Serbia	78,95%
Bosnia and Herzegovina	70,97%
Moldova	70,26%
Czech Republic	68,55%
Slovakia	66,31%
Austria	59,39%
Hungary	44,40%
Romania	27,54%



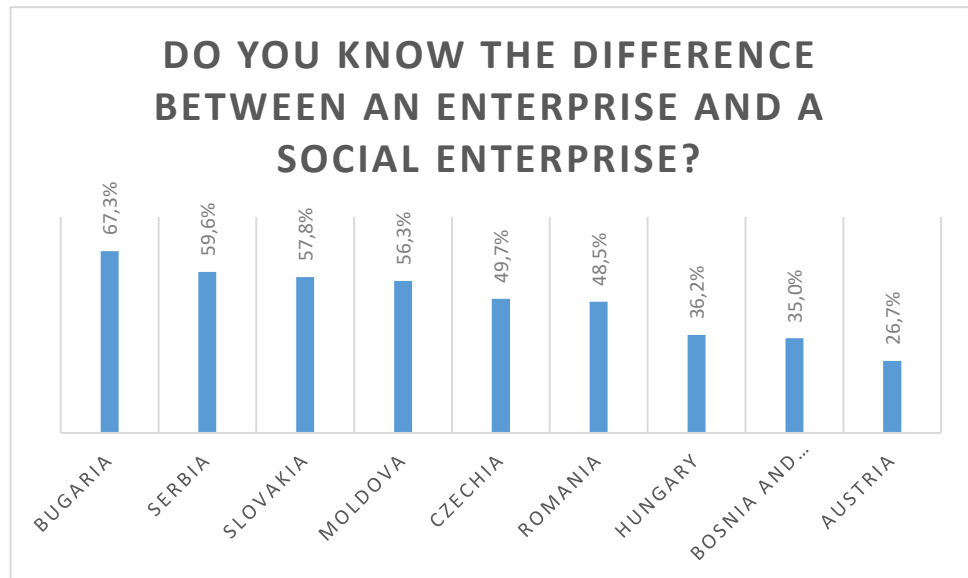
Is somebody in your family entrepreneur?

Romania	78,7%
Czech Republic	52,2%
Slovakia	50,3%
Hungary	40,5%
Austria	38,2%
Serbia	26,9%
Bosnia and Herzegovina	26,3%
Bulgaria	20,5%
Moldova	11,1%



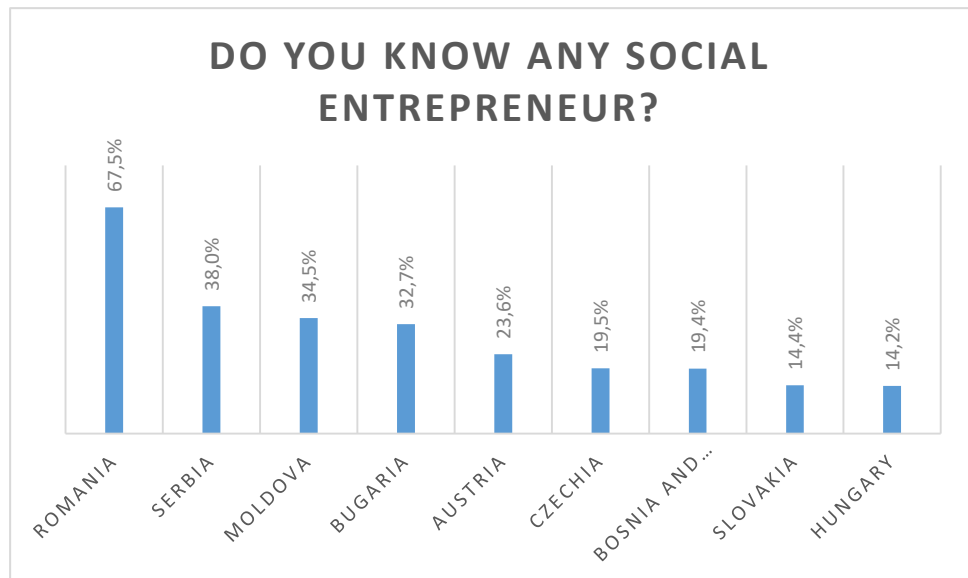
Do you know the difference between an enterprise and a social enterprise?

Bulgaria	67,3%
Serbia	59,6%
Slovakia	57,8%
Moldova	56,3%
Czech Republic	49,7%
Romania	48,5%
Hungary	36,2%
Bosnia and Herzegovina	35,0%
Austria	26,7%



Do you know any social entrepreneur?

Romania	67,5%
Serbia	38,0%
Moldova	34,5%
Bulgaria	32,7%
Austria	23,6%
Czech Republic	19,5%
Bosnia and Herzegovina	19,4%
Slovakia	14,4%
Hungary	14,2%



1. The Social Entrepreneurial Mindset

In Section 1 of the questionnaire we are assessing the following variables:

- Action-orientation/proactivity: item 1
- Innovativeness (presumably discontinuous): item 2
- Resilience to adversity/optimism: item 3
- Persistence at goal-directed behaviours: items 4, 5
- Self-efficacy: item 6
- Tolerance for ambiguity and uncertainty: item 7
- Future orientation (ability to delay gratification): item 8
- Lower risk-aversion: items 9, 10
- Entrepreneurial intentions: item 15
- Social –awareness: items 11, 12, 13 and 14

In the following section, we evaluate a total of 4 basic values: **Mean, Standard Deviation, Mode, and Median**

What is what?

- *The mean value is the arithmetic mean of the values.*
- *The standard deviation is a measure of the rate of change or variance of a set of values. A low standard deviation indicates that the values tend to be close to the mean (also called the expected value) of the set, while a high standard deviation indicates that the values are spread over a wider range.*
- *Mode is the most likely value of the dataset.*
- *The median is the value in the middle of the dataset.*

Country	V1 Action-orientation/proactivity	V2 Innovativeness (presumably discontinuous)	V3 Resilience to adversity/optimism	V4 Persistence at goal-directed behaviours	V5 Self-efficacy	V6 Tolerance for ambiguity and uncertainty	V7 Future orientation (ability to delay gratification)	V8 Lower risk-aversion	V9 Entrepreneurial intentions	V10 Social-awareness
Austria	V1	V2	V3	V4	V5	V6	V7	V8	V9	V10
Mean	6,90	7,46	6,95	7,48	7,92	6,62	6,71	7,76	6,66	8,14
Standard d.	2,28	2,20	2,19	1,81	1,80	2,14	2,41	1,45	3,12	1,29
Mode	8	10	7	7,5	9	7	8	8	10	9,25
Median	7	8	7	7,5	8	7	7	8	7	8,25
Bosnia and Herzegovina	V1	V2	V3	V4	V5	V6	V7	V8	V9	V10
Mean	6,57	7,10	7,52	7,68	7,92	6,62	6,71	7,76	6,66	8,14
Standard d.	2,54	2,66	2,55	1,83	1,80	2,14	2,41	1,45	3,12	1,29
Mode	5	10	10	10	9	7	8	8	10	9,25
Median	6	7	8	8	8	7	7	8	7	8,25
Bulgaria	V1	V2	V3	V4	V5	V6	V7	V8	V9	V10
Mean	7,29	7,55	7,70	7,89	7,66	6,82	7,27	8,13	7,56	7,94
Standard d.	2,80	2,79	2,70	2,33	2,56	2,85	2,90	2,02	2,87	2,10
Mode	10	10	10	10	10	10	10	10	10	10
Median	8	8	9	9	8,5	7	8	9	9	8,75
Czech Republic	V1	V2	V3	V4	V5	V6	V7	V8	V9	V10
Mean	7,21	6,57	7,37	6,84	7,22	5,90	7,13	7,65	6,59	7,56
Standard d.	2,29	2,28	2,11	2,01	2,27	2,63	2,54	1,54	2,74	1,60
Mode	10	7	8	7	8	5	10	7,5	10	8
Median	8	7	8	7	8	6	8	7,5	7	7,75
Hungary	V1	V2	V3	V4	V5	V6	V7	V8	V9	V10
Mean	6,59	7,37	6,51	7,26	6,43	6,63	6,78	7,90	7,17	7,80
Standard d.	2,09	2,20	2,41	1,82	2,08	2,49	2,40	1,57	2,78	1,51
Mode	7	8	5	7,5	7	10	10	8	10	8,5
Median	7	8	7	7,5	7	7	7	8	8	8,25
Moldova	V1	V2	V3	V4	V5	V6	V7	V8	V9	V10
Mean	7,31	8,50	8,45	8,10	8,29	7,44	8,07	8,48	8,40	8,20
Standard deviation	2,323426	2,10	2,10	1,84	2,01	2,02	2,17	1,62	2,072	1,52
Mode	10	10	10	10	10	8	10	10	10	10
Median	8	9	9	8,5	9	8	9	9	9	8,5
Romania	V1	V2	V3	V4	V5	V6	V7	V8	V9	V10
Mean	7,82	8,60	8,36	8,46	8,56	7,49	7,93	8,69	7,62	8,48

Standard d.	1,94	1,64	1,81	1,46	1,63	2,11	2,31	1,23	2,48	1,27
Mode	10	10	10	9	10	9	10	10	10	9,25
Median	8	9	9	9	9	8	9	9	8	8,75
Serbia	V1	V2	V3	V4	V5	V6	V7	V8	V9	V10
Mean	8,26	7,93	8,50	7,89	8,20	7,40	6,90	8,64	7,90	8,44
Standard d.	2,03	2,32	2,09	1,81	1,99	2,63	2,88	1,48	2,74	1,66
Mode	10	10	10	10	10	10	10	10	10	10
Median	9	8,5	9	8,5	9	8	8	9	9	9
Slovakia	V1	V2	V3	V4	V5	V6	V7	V8	V9	V10
Mean	5,98	7,44	6,40	6,38	6,94	5,16	7,01	7,32	6,27	7,45
Standard deviation	2,63	2,21	2,69	2,17	2,20	2,62	2,84	1,79	2,95	1,70
Mode	5	10	8	7	8	5	10	8	10	8,5
Median	6	8	7	7	7	5	8	7,5	7	7,75

Country score according to the mean in evaluated variables

Country	V1 Action-orientation/productivity	V2 Innovativeness (presumably discontinuous)	V3 Resilience to adversity/optimism	V4 Persistence at goal-directed behaviours	V5 Self-efficacy	V6 Tolerance for ambiguity and uncertainty	V7 Future orientation (ability to delay gratification)	V8 Lower risk-aversion	V9 Entrepreneurial intentions	V10 Social-awareness
Austria	6,90	7,47	6,96	7,48	7,92	6,62	6,72	7,76	6,67	8,14
Bosnia and Herzegovina	6,58	7,11	7,53	7,68	7,92	6,62	6,72	7,76	6,67	8,14
Bulgaria	7,29	7,55	7,71	7,90	7,66	6,83	7,27	8,13	7,56	7,94
Czech Republic	7,21	6,57	7,38	6,85	7,22	5,91	7,13	7,65	6,60	7,56
Hungary	6,60	7,37	6,52	7,27	6,43	6,64	6,79	7,91	7,18	7,80
Moldova	7,31	8,50	8,46	8,11	8,30	7,44	8,07	8,49	8,40	8,20
Romania	7,83	8,60	8,37	8,47	8,56	7,49	7,93	8,69	7,63	8,48
Serbia	8,27	7,93	8,51	7,90	8,20	7,41	6,91	8,65	7,90	8,45
Slovakia	5,98	7,44	6,40	6,39	6,95	5,17	7,02	7,32	6,27	7,46

Country score according to the mean values from the previous table

Romania	8,21
Moldova	8,13
Serbia	8,01
Bulgaria	7,59
Bosnia and Herzegovina	7,27
Austria	7,26
Hungary	7,05
Czech Republic	7,01
Slovakia	6,64

2. Social Entrepreneurial Skills

In Section 2 of the questionnaire we are assessing the following variables:

- Creativity, brainstorming; and competitive thinking: items 1, 2 and 3
- Pro-activity, initiative; teamwork: items 4, 6, 11 and 15
- Risk-taking; decision making; analysing, reflection skills: items 7, 8, 9, 10 and 12
- Perseverance; determined working moral: items 5, 13, and 14

Comparison of medians among the countries.

Country	Skills Creativity	Skills Proactivity	Skills Risk-taking	Skills Perseverance
Austria	6,66	7,5	6,8	7,33
Bosnia and Herzegovina	6,66	7,25	7,4	7,33
Bulgaria	7,33	8	7,8	8
Czech Republic	6,33	6,75	6,8	6,33
Hungary	7	7,12	6,8	7
Moldova	8	8,5	8,4	8,66
Romania	7,66	8,25	8,2	8,33
Serbia	7,33	7,75	7	8
Slovakia	6	7	6,4	6,66

Moldova and Romania have surprisingly highest rating in all evaluated variables.

3. Social Entrepreneurial Behaviours

In Section 3 of the questionnaire we are assessing the following variables:

- Opportunity recognition and needs assessment: items 1,2,3
- Business planning, data gathering and data analysis: items 4,5,6,7,8
- Finance: items 9, 10
- HR: items 11, 13
- Project management and leadership: items 12, 14, 15

Comparison of medians among the countries.

Country	Behaviours Opportunity	Behaviours Business Plan	Behaviours Finance	Behaviours HR	Behaviours PM
Austria	6,66	6,8	6	7,5	7,66
Bosnia and Herzegovina	7	6,6	7	7,5	7,33
Bulgaria	7,66	7,6	7	8	8
Czech Republic	6,33	6	5,5	6,5	7
Hungary	6,33	6,6	6,5	7,5	7,16
Moldova	8,33	8	7,5	8,25	8,66
Romania	7,33	7,4	7	8	8,33
Serbia	7,66	7,6	7,5	8,5	8,66
Slovakia	6	6	5,5	7	7

Again Moldova is almost best in almost all variables among the countries.

Correlation within countries

Statistically significant correlation among variables is marked in green.

Austria

Social Entrepreneurial Skills

Bivariate correlation matrix

Section 2		Pro-activity	Risk-taking	Perseverance
Variables	Creativity			
Creativity				
Pro-activity	0,613			
Risk-taking	0,508	0,541		
Perseverance	0,624	0,754	0,582	

The Social Entrepreneurial Behaviours

Bivariate correlation matrix

Section 3	Opportunity recognition	Business planning	Finance	HR	Project management
Variables					
Opportunity recognition					
Business planning	0,772				
Finance	0,620	0,656			
HR	0,578	0,608	0,518		
Project management	0,589	0,534	0,473	0,774	

Bosnia and Herzegovina

Social Entrepreneurial Skills

Bivariate correlation matrix

Section 2		Pro-activity	Risk-taking	Perseverance
Variables	Creativity			
Creativity				
Pro-activity	0,603			
Risk-taking	0,512	0,676		
Perseverance	0,502	0,658	0,708	

The Social Entrepreneurial Behaviours

Bivariate correlation matrix

Section 3	Opportunity recognition	Business planning	Finance	HR	Project management
Variables					
Opportunity recognition					
Business planning	0,674				
Finance	0,525	0,802			
HR	0,505	0,694	0,691		
Project management	0,584	0,681	0,630	0,731	

Bulgaria

Social Entrepreneurial Skills

Bivariate correlation matrix

Section 2		Pro-activity	Risk-taking	Perseverance
Variables	Creativity			
Creativity				
Pro-activity	0,762			
Risk-taking	0,747	0,865		
Perseverance	0,730	0,854	0,861	

The Social Entrepreneurial Behaviours

Bivariate correlation matrix

Section 3	Opportunity recognition	Business planning	Finance	HR	Project management
Variables					
Opportunity recognition					
Business planning	0,843				
Finance	0,745	0,853			
HR	0,701	0,794	0,777		
Project management	0,745	0,821	0,810	0,836	

Czech Republic

Social Entrepreneurial Skills

Bivariate correlation matrix

Section 2		Pro-activity	Risk-taking	Perseverance
Variables	Creativity			
Creativity				
Pro-activity	0,569			
Risk-taking	0,454	0,688		
Perseverance	0,535	0,787	0,621	

The Social Entrepreneurial Behaviours

Bivariate correlation matrix

Section 3 Variables	Opportunity recognition	Business planning	Finance	HR	Project management
Opportunity recognition					
Business planning	0,591				
Finance	0,453	0,710			
HR	0,567	0,584	0,588		
Project management	0,630	0,582	0,418	0,723	

Hungary

Social Entrepreneurial Skills

Bivariate correlation matrix

Section 2 Variables	Creativity	Pro-activity	Risk-taking	Perseverance
Creativity				
Pro-activity	0,573			
Risk-taking	0,594	0,742		
Perseverance	0,556	0,701	0,627	

The Social Entrepreneurial Behaviours

Bivariate correlation matrix

Section 3 Variables	Opportunity recognition	Business planning	Finance	HR	Project management
Opportunity recognition					
Business planning	0,728				
Finance	0,534	0,673			
HR	0,569	0,681	0,568		
Project management	0,616	0,695	0,538	0,751	

Moldova

Social Entrepreneurial Skills

Bivariate correlation matrix

Section 2 Variables	Creativity	Pro-activity	Risk-taking	Perseverance
Creativity				
Pro-activity	0,840			
Risk-taking	0,788	0,885		
Perseverance	0,806	0,894	0,868	

The Social Entrepreneurial Behaviours

Bivariate correlation matrix

Section 3 Variables	Opportunity recognition	Business planning	Finance	HR	Project management
Opportunity recognition					
Business planning	0,874				
Finance	0,722	0,822			
HR	0,807	0,835	0,733		
Project management	0,811	0,819	0,695	0,880	

Romania

Social Entrepreneurial Skills

Bivariate correlation matrix

Section 2 Variables	Creativity	Pro-activity	Risk-taking	Perseverance
Creativity				
Pro-activity	0,695			
Risk-taking	0,598	0,765		
Perseverance	0,623	0,771	0,694	

The Social Entrepreneurial Behaviours

Bivariate correlation matrix

Section 3 Variables	Opportunity recognition	Business planning	Finance	HR	Project management
Opportunity recognition					
Business planning	0,761				
Finance	0,581	0,777			
HR	0,687	0,742	0,693		
Project management	0,672	0,701	0,553	0,831	

Serbia

Social Entrepreneurial Skills

Bivariate correlation matrix

Section 2 Variables	Creativity	Pro-activity	Risk-taking	Perseverance
Creativity				
Pro-activity	0,662			
Risk-taking	0,631	0,692		
Perseverance	0,665	0,763	0,656	

The Social Entrepreneurial Behaviours

Bivariate correlation matrix

Section 3	Opportunity	Business	Finance	HR	Project

Variables	recognition	planning			management
Opportunity recognition					
Business planning	0,830				
Finance	0,693	0,781			
HR	0,651	0,727	0,609		
Project management	0,657	0,707	0,613	0,765	

Slovakia

Social Entrepreneurial Skills

Bivariate correlation matrix

Section 2		Pro-activity	Risk-taking	Perseverance
Variables	Creativity			
Creativity				
Pro-activity	0,634			
Risk-taking	0,488	0,749		
Perseverance	0,657	0,788	0,733	

The Social Entrepreneurial Behaviours

Bivariate correlation matrix

Section 3	Opportunity recognition	Business planning	Finance	HR	Project management
Variables					
Opportunity recognition					
Business planning	0,755				
Finance	0,576	0,730			
HR	0,581	0,625	0,578		
Project management	0,628	0,670	0,600	0,803	

Statistical conclusion

According to Spearman's Rho there is a statistically significant correlation among variables in all three sections. Spearman's Rho is a non-parametric test used to measure the strength of association between two variables, where the value $r = 1$ means a perfect positive correlation and the value $r = -1$ means a perfect negative correlation. **In general, this means that the larger (closer to 1) the value of "rs", the more students answered in the same areas in the same way.**

Social awareness and Skills

The value of rs is: **0.78487**

$rs = 0.78487, p (2\text{-tailed}) = 0.01223.$

Social awareness and Behaviours

The value of rs is: **0.83551.**

$rs = 0.83551, p (2\text{-tailed}) = 0.00504.$

Skills and Behaviours -

The value of rs is: **0.93333.**

$rs = 0.93333, p (2\text{-tailed}) = 0.00024.$

By current standards, the association between the two variables would be considered statistically significant. It is clear from the results that the data show that the compared areas of education are significantly interconnected. It follows that it is not possible to have knowledge in one area without the student having knowledge in other areas.

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Annex

The Impact Questionnaire

Theoretical Background of the Impact Questionnaire

According to Krueger (2015), the assessment of the impacts of an educational intervention must focus on outputs, throughputs and inputs. Regarding *throughputs*, ILS is based on experiential learning, learning how to think/act like a social entrepreneur lead to deep cognitive change and to life-skills acquirement. At the *input* level, teacher training activity will help teachers to implement ILS and assure an experiential learning environment. It is also important to measure if students are already entrepreneurial. ILS teach students about social entrepreneurship, but most important, it teach them to do social entrepreneurship. ILS *outputs* are both the knowledge about social entrepreneurship and the social entrepreneurial mindset, skills and Behaviours.

The Impact Questionnaire intend to measure the outputs of ILS according with **ILS Learning Goals (ILS Advanced Concept)**.

The Impact Questionnaire structure:

Starting from the definition bellow:

“An entrepreneurial attitude is characterized by initiative, pro-activity, independence and innovation in personal and social life, as much as at work. It also includes motivation and determination to meet objectives, whether personal goals or aims held in common with others, including at work.”

ILS (Social) Entrepreneurial Competencies		
	Entrepreneurial Capabilities	
Mindset	Skills	Behaviours
1.	1.	1.
2.	2.	2.
3.	3.	3.
...

1. The Social Entrepreneurial Mindset

The scientific approaches of the entrepreneurial mindset’s definition has been to focus on specific psychological traits linked to entrepreneurial intentions or success (Davis, Hall & Mayer, 2015). In the opinion of Krueger (2015), the entrepreneurial mindset consists of non-cognitive life skills. Following

the model of the entrepreneurial mindset proposed by Krueger (2015), The Impact Questionnaire aim to assess in Section 1:

- Action-orientation/proactivity: item 1
- Innovativeness (presumably discontinuous): item 2
- Resilience to adversity/optimism: item 3
- Persistence at goal-directed behaviours: items 4, 5
- Self-efficacy: item 6
- Tolerance for ambiguity and uncertainty: item 7
- Future orientation (ability to delay gratification): item 8
- Lower risk-aversion: items 9, 10
- Entrepreneurial intentions: item 15

One of the social and emotional competencies very important for social entrepreneurship is *social-awareness* defined as understanding other people, different social contexts and norms. Social – awareness is measured by items 11, 12, 13 and 14 of the first section.

2. Social Entrepreneurial Skills

The impact questionnaire within the 3rd section – Social Entrepreneurial Skills – aims to assess the following skills and attitudes:

- Creativity, brainstorming; and competitive thinking: items 1, 2 and 3
- Pro-activity, initiative; teamwork: items 4, 6, 11 and 15
- Risk-taking; decision making; analysing, reflection skills: items 7, 8, 9, 10 and 12
- Perseverance; determined working moral: items 5, 13, and 14

To create the list of items to be assessed, we have followed the suggestions and recommendations of the Kumar (1997), Greenglass et al. (2014) and Faber et al. (2013). Their insights for measuring the above mentioned broader dimensions of skills and attitudes were followed and items were adopted.

3. The Social Entrepreneurial Behaviours

In the third part of the questionnaire, which deals with knowledge in the field of social entrepreneurship, the questionnaire was elaborated by Kickul and D'Intino (2005). Kickul and D'Intino (2005) examine various components of entrepreneurial self-efficacy within the entrepreneurship literature using perspective measurement. Self-efficacy may play an important role in uncovering the essential skills set needed throughout the various stages of the entrepreneurial life-cycle. That is why we decided to reflect on this approach in our questionnaire.

- Opportunity recognition and needs assessment: items 1,2,3
- Business planning, data gathering and data analysis: items 4,5,6,7,8
- Finance: items 9, 10
- HR: items 11, 13
- Project management and leadership: items 12, 14, 15

IMPACT QUESTIONNAIRE

This questionnaire includes 45 statements, and will take about 10 minutes to complete. There are no right or wrong answers. Your honest opinion is what counts.
For each statement, choose the number that best describes your opinion. Use the entire scale as much as possible.

Strongly Disagree 0 1 2 3 4 5 6 7 8 9 10 Strongly Agree

Your ID Code / Name, Surname: _____ (text entered by a student)

Gender: masculine, feminine, other (**drop-down menu selection**)

School: School 1 (selection, drop-down menu; for each country, selection of Pilot participating schools will be included)

Country: Austria (selection, 'drop-down' menu; only one option available per country)

1. Are you familiar with the entrepreneurship / social entrepreneurship concept?

Yes (Yes/No, drop-down menu selection)

2. Is somebody in your family entrepreneur?

Yes (Yes/No, drop-down menu selection)

3. Do you know the difference between an enterprise and a social enterprise?

Yes (Yes/No, drop-down menu selection)

4. Do you know any social entrepreneur?

Yes (Yes/No, drop-down menu selection)

Section 1 of 3

Questions	Strongly disagree					Undecided						Strongly agree
	0	1	2	3	4	5	6	7	8	8	9	10
1. When I am facing a big project that has to be done I don't have any problems getting started.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
2. I am fairly curious and I am continually	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

in search of discovery													
3. I am always optimistic about my future.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
4. When I have a lot of important things to do, I find it easy to make a plan and stick with it.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
5. I always give the best of myself in everything I do.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
6. When I take on a project I have confidence that I will carry it out successfully.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
7. I manage my stress well in ambiguous and uncertain situations.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
8. Meeting tomorrow's deadlines and doing other necessary work comes before tonight's play.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

9. I can learn from my mistakes.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
10. I can easily adapt to changing situations.													
11. I pay attention to the needs of others.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
12. I usually know how to help others who need that.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
13. I offer help to those who need me.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
14. I like to show interest in other people.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
15. I intend someday to start my own company or business.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Section 2 of 3

Questions	Strongly disagree					Un-decided					Strongly agree
	0	1	2	3	4	5	6	7	8	9	10
1. I can come up with creative ideas for certain problems	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
2. I usually record my ideas on a phone or in a notebook	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
3. I like challenges and beating the odds	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
4. I feel in charge of making things happen	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
5. I spend time identifying long-term goals for myself	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
6. I am confident I can lead others to accomplish a goal	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
7. I am confident I can make changes when things do not go as planned.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
8. I keep track of all mistakes	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
9. Before tackling a	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

difficult task I imagine success scenarios.											
10. I act only after thinking carefully about a problem.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
11. I can work well with a wide range of people	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
12. I am quick at making decisions	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
13. I am a person who is fully dedicated to solving a problem	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
14. I always try to find a way to work around obstacles; nothing really stops me.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
15. When I experience a problem, I take the initiative in resolving it.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Section 3 of 3

Questions	Strongly disagree					Undecided					Strongly agree
	0	1	2	3	4	5	6	7	8	9	10
1. I can originate new ideas and products.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
2. I can come up with ideas that respond to current issues.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
3. I can describe the need and propose its theoretical solutions.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
4. I can assess the potential and risks of my business idea.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
5. I can formulate a set of activities in pursuit of opportunities.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
6. I can see new market opportunities for new products and services.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
7. I can set real goal and go for it.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
8. I can create a business model and work with auxiliary tools to help me evaluate the potential of my intention.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
9. I can identify potential sources of funding for investment.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
10. I can estimate all the financial resources and costs of a project.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
11. I can estimate what is the greatest potential of people on the	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

team.											
12. I can convince others to join me and work together on my vision.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
13. I can articulate the vision and values of the team.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
14. I can provide constructive feedback to other team members	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
15. I can work with others' ideas and use them for the benefit of the whole team.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>